



THE 1ST CONVENTION OF THE ASSOCIATION OF WOOD HOUSING (RUSSIA)

20. December 2007. Saint Petersburg

Venue: Villa of M. Kshesinskaya

The 1st Convention of the Association of Wood Housing was held on 20 December 2007 in Saint Petersburg – the city, where the headquarters of the Association is located. Representatives of more than 90 Russian and foreign companies as well as specially invited honorary guests and AWH partners took part in the Convention.



At the opening ceremony the floor was given to the honorary guest of the Convention Valery Kim. The Chief Architect of Leningrad Oblast greeted the participants of the Convention and told about the development of residential building in Leningrad Oblast. He made a special emphasis on the significance of low-rise wood housing.

One of the main issues on the Convention agenda was the report on the activity of AWH in 2007 and the plans for the year 2008. The floor was given to the Chairman of the Board of the Partnership Mikhail Afanasiev. He expressed mutual opinion, that in 2007 AWH achieved positive results. 46 new companies became members of AWH, several significant projects were realized, the Association was acknowledged at the inter-

national level. Nowadays the Association of Wood Housing has the honour to represent the Russian Federation being a member of the International Housing Association.

During the year 2007 AWH actively participated in legislative process. In this respect significant work was done on creation of the federal program "Own House" of the Yedinaya Rossia party, that is realized within the framework of the implementation of the national project "Affordable and comfortable housing for citizens of Russia". In October in the State Duma the Wood Housing Exhibition took place. The aim of the event was to demonstrate the advantages of wooden houses.

One of the key projects of the year was the presentation of the textbook "Wood Hous-

ing" e-version. The Director General of AWH Alexander Chernykh told, that in 2008 the contents of the textbook was to be completed and AWH could start the distant education program on wood housing construction. On the initiative of the Forestry Industry College (member of AWH) the Education Committee of Saint Petersburg included the textbook in the publication plan for the year 2008.

The member of the Board of the Partnership Vitaly Begar and the Head of the Department of Cooperation with wood house producers of AWH Oleg Panitkov put forward propositions on AWH activity organization in 2008 in respect of the multiple membership increase.

The Director General of AWD Alexander Chernykh also presented the second exhibition organized by AWH Own House 2008, which was first held in 2007 and is to take place in May 2008 in Saint Petersburg at the Exhibition Center Stachek 47. The exhibition aims at popularization of wood housing. The participants of the exhibition gain a wonderful opportunity to demonstrate their products, broaden business contacts, take part in business program.

For AWH members preferential participation terms will be provided.

The participants of the Convention unanimously confirmed the decision of the Board of the Partnership to become one of the founders of NP National Low-Rise Residential Construction Agency.

The official part of the Convention was followed by the briefing organized by IA ITAR TASS - the official media partner of AWD.

During the round table discussion the participants of the Convention talked over the state of affairs in the sphere of low-rise house building and probability of the scope increase of wood housing construction. In this connection the resume of the meeting on the development of wood housing construction, held at the Ministry of Regional Development, was presented:

In 2010 the scope of the wooden housing construction may amount to 24 million square meters instead of 7 million square meters built in the previous year. Such multiple increase will additionally require about 10 million cubic meters of quality sawn goods for construction purposes, and over 4 million cubic meters of

board materials. Certainly, implementation of such projects may be possible only with the government support.

On the whole, the success will depend on the availability of properly equipped construction sites, quality materials, qualified builders and bona fide housing operation management. A most important issue is promotion of lifestyle associated with living in a wooden house, presentation of the advantages of wood as a construction material. Whereas the Scandinavian neighbors have developed

a program called Europe of Wood, the government and lumber industrialists are virtually uninvolved in the promotion of utilization of wood in the construction. It is essential to join the efforts of all stakeholders and jointly with the manufacturers of wooden structures promote wood as the most common construction material. This is especially important now, when long-term building strategy is being discussed and formulated. Wood housing construction should be specified separately in the new version




of the federal target program. Government support is essential for the development of construction industry, implementation of large projects on OSP board production, housing construction enterprises, wholesale markets for the wooden housing construction.

The participants resumed, that in 2007 it was demonstrated, how the mechanism of government and private partnership may be implemented. On the initiative of the Russian Ministry for Agriculture and the Association of Wood Housing a village of 32 houses for young

specialists and young families was built in Rostov Oblast in three months. This testifies to the fact that combined efforts of the State, Business and the will of a Citizen to live better are instrumental to removal of obstacles and achievement of positive results.

The Convention culminated in Gala Buffet Dinner organized at the Villa of Kshesinskaya. The participants exchanged their opinions on the occasion, congratulated the colleagues on the coming year 2008 and wished each other prosperity and success.

EVENTS REVIEW 2007

<p>February</p>	<ul style="list-style-type: none"> - Business tour around Finnish house building factories; - Participation of the delegation of Association of Wood Housing in the annual exhibition International Builders Show 2007 (Orlando, Florida). In conjunction with IBS 2007 an annual meeting of International Housing Association was held, where the Association of Wood Housing was officially inducted into IHA. 	
<p>March</p>	<ul style="list-style-type: none"> - The Conference of Association of Wood Housing (Moscow); - Round-table Conference «Proposals on amendments to the legislative basis for increase of the scope of low-rise housing construction»; - General Meeting of the Association of Wood Housing; - Participation in the international exhibition HOLZHAUS (Moscow). 	
<p>May</p>	<ul style="list-style-type: none"> - The exhibition Own House 2007 held by the Association of Wood Housing (Saint Petersburg); - Children's drawings contest «The way I see my house»; - Enlarged Meeting of the Board of the Partnership (Association of Wood Housing) jointly with representatives of the Leningrad Oblast (Saint Petersburg); - Seminar «PR, promotion and sales technologies in wood housing» (Saint Petersburg) - Inter-regional Meeting of the Association of Wood Housing «Development of wood housing in Volga Federal District of Russia. Projects of complex low-rise housing development in towns and rural areas». 	

<p>June</p>	<ul style="list-style-type: none"> - Russian-Finnish Conference «Issues on fire safety, standardization and certification of CE» (Saint Petersburg); - Participation in the Council of Residential Construction Meeting (the Federation Council of the Russian Federation). The subject: "Free housing as an instrument of implementation of the priority national project «Affordable and comfortable housing for citizens of Russia». On the invitation of the Chairman of the Federation Council RF Sergey Mironov (Moscow). 	
<p>July</p>	<ul style="list-style-type: none"> - Business tour «Wood housing without borders» held by the Association of Wood Housing jointly with the Finnish Forestry Association and SETRA GROUP, Sweden. - Exposition held by the Association of Wood Housing «Affordable housing for young specialists in rural areas». Presentation of 32 wooden frame houses in the village of Novomirsky in Rostov Oblast. 	
<p>September</p>	<ul style="list-style-type: none"> - Participation of AWH delegation in the International Housing Association Interim Meeting 2007 in Beijing (China) hosted by China Real Estate Chamber of Commerce. On the invitation of the International Housing Association. - Information support of the Conference «Wooden house construction in Sibir Federal District. State of affairs and development prospects» (Krasnojarsk). 	
<p>October</p>	<ul style="list-style-type: none"> - XI International Conference of the Association of Wood Housing: Enlarged Meeting of the Board of the Partnership, round-table discussion: «Wooden building materials trade, creation of trade networks for wood housing» (Saint Petersburg); - Official support of III Inter-regional Specialized Exhibition "Wooden House. Technology and Materials. Wood and Interior Design" (Ekaterinburg). - Round-table Conference «State and perspectives of wood housing market in the Ural Federal district» (Ekaterinburg). 	
<p>November</p>	<ul style="list-style-type: none"> - Official Partner of the conference «Wood housing as priority trend of residential construction» (Moscow); - Participation in the exhibition WoodCont (Moscow). 	
<p>December</p>	<ul style="list-style-type: none"> - Participation of AWH delegation in XII International Wood House Building Forum in Garmisch Partenkirchen (Germany); - The Convention of the Association of Wood Housing (Saint Petersburg). 	

DELEGATION OF THE ASSOCIATION OF WOOD HOUSING AT IBS 2008. COMPANIES-PARTICIPANTS: GENERAL INFORMATION, PLANS AND EXPECTATIONS.

Preserving the new tradition the delegation of the Association of Wood Housing will attend the International Builders Show on 13-16 February 2008 in Orlando (the USA) and take part in the annual Meeting of the International Housing Association.

REPRESENTATIVES OF THE ASSOCIATION OF WOOD HOUSING:

1. Oleg Panitkov, Head of the Department of Cooperation with wood house producers
2. Irina Chepurina, International Department Manager

COMPANIES-PARTICIPANTS OF THE DELEGATION



ZAO VELUX ROSSIA

VELUX ROSSIA Company belongs to the VELUX Group als (Denmark) and has been represented on the Russian market since 1991. Over this period the company has not only introduced an absolutely new market item – roof windows, but made the concept of loft living space popular among Russians.

Range of products of the company includes types of windows for functionally different premises and many other items used to create comfortable and impressive interior solutions.

VELUX ROSSIA is widely known among specialists as an expert in the sphere of roof construction. Besides consultations on the products the professionals of VELUX ROSSIA provide their customers with information about peculiarities of roof space architectonics. Many house builders in Russia (among them members of AWH as well) and those abroad fall back on the knowledge and experience of VELUX ROSSIA Company. This most vividly results in the increase of house projects liquidity.

Oleg Panitkov (Development Manager):

“As Development Director of VELUX ROSSIA I'm highly interested to learn the latest house building tendencies and technologies. My main activity aims at establishment and maintenance of strategic partnership with developers (low-rise building is generally implied) and house builders

in Russia based on the B2B principle. I also would like to study current projects connected with energy saving technologies, new norms and standards.

Being the Head of the Department of Cooperation with wood house producers in AWH I take a special interest in new technologies connected with wood housing and American companies, that wish to find business partners in Russia”.

ZAO VELUX ROSSIA

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ZAO TECHNOPARK LTA

Technopark LTA Company has been working successfully on the Russian market since 1991. For over 15 years the company has been a leader in wood windows production and sales and service of woodworking machinery of prominent producers from Germany, Italy, the Czech Republic and Finland.

Technopark LTA is one of the founders of AWH for more than 4 years and actively participates in the work of AWH. Activities of Technopark LTA were many times noted by the Administration of Saint Petersburg. The company was awarded with diplomas of national exhibitions and of shows abroad. Working in cooperation with the Saint Petersburg State Forest-Technical Academy Technopark LTA organizes research seminars, supports scientific and technical traditions of predecessors and actively takes up innovation activity.

Alexander Shestov (Chairman of the Board of Directors):

“Since 2007 the attendance of IBS has become a tradition

and has been inserted into the schedule of exhibitions to visit. The participation in the show last year was very useful and informative. This year we again wish to find new partners, discover new market arrivals and take part in the business events of IBS and of course in the IHA annual Meeting.

We would like to thank the National Association of House Builders for perfect organization of the show and the invitation of the Association of Wood Housing (Russia) to attend such an important occasion in the world of building industry" companies, that wish to find business partners in Russia".

ZAO Technopark LTA

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TK DOM-GATCHINA LTD

TK Dom-Gatchina Company Ltd specializes in construction of cottages and other low-rise buildings using frame house building technology, that prevails in Scandinavian countries, Germany, Canada and the USA. According to this technology private low-rise houses, multistory country houses, hotels and office buildings are built.

The structure of the houses has certain advantages for a range of climatic zones and geological conditions. Such houses can be assembled in permafrost areas and seismically unstable areas. At present governments and private companies invest millions of dollar in upgrading of wood frame building technology, that is applied in 80% of residential construction. This tendency is stipulated by growing requirements to such characteristics of a house as comfort, energy saving and environment friendliness.

Andrey Kutepov (Production Manager):

"We count on the possibility to thoroughly study the experience of different countries in designing and building wood frame houses, discover new solutions, that can be adopted and developed according to local conditions. We hope to establish business contacts, that can be fruitful for all the parties and can contribute to the development of frame house building concept in the world".

TK Dom-Gatchina Ltd

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CORPORATION OF WOOD HOUSING LTD

Corporation of Wood Housing Ltd takes a solid position on the lumber export market, main export items being larch and pine wood. The company takes part in national projects, which aim at providing the young and middle class with affordable housing.

Vitaly Yavel'skiy (Director General):

"In short term perspective the activity of the company is going to broaden. By July we plan to build a new factory, that will produce frame houses according to American technology. The factory with the capacity 600-800 houses/year will be situated 100 km away from Moscow on the area of 10 hectares. On the basis of new production we wish to found a multifunctional training center to breed local specialists, to promote the concept of wood housing construction and to develop market networks in this branch of industry.

Attending IBS 2008 we expect to familiarize ourselves with new tendencies in house building, find business partners and suppliers of machinery and building materials for frame house production.

Vitaly Yavel'skiy (Moscow)

Director General of the Corporation of Wood Housing Ltd, Director for cooperation with government authorities and strategic partners of AWH
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VTPK YUZHNOURALSKAYA LTD

Our company is engaged in development of villages, where frame house building technology is realized. In South Ural region the problem of affordable, comfortable, energy saving housing is topical at present.

Alexander Efimov (Director General):

"Due to the climate conditions determined by the geographical location newly built houses should weather through temperature and wind strength differences. In this respect we wish to learn different technologies of frame house building developed in the countries all over the world, assess the possibility of adopting these technologies in Russia and share personal experience with new business partners".

VTPK Yuzhnouralskaya Ltd

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RESULTS OF THE DEVELOPMENT OF PRIVATE HOUSING. CONSTRUCTION IN 2006

During 2006 the housing construction dynamics in Russia remained positive. The scope of housing construction amounted to 50.2 million square meters. The growth rate compared to 2005 amounted to 115.2%. The volumes of private housing construction in 2006 made up 19.8 million square meters.

In 2006 the volumes of wooden private housing construction made up 4.38 million square meters of the total floor space, the growth rate amounted to 112%, which actually corresponded to the overall housing construction growth rate. In terms of applied wall materials the volumes of private housing construction breaks down as follows:

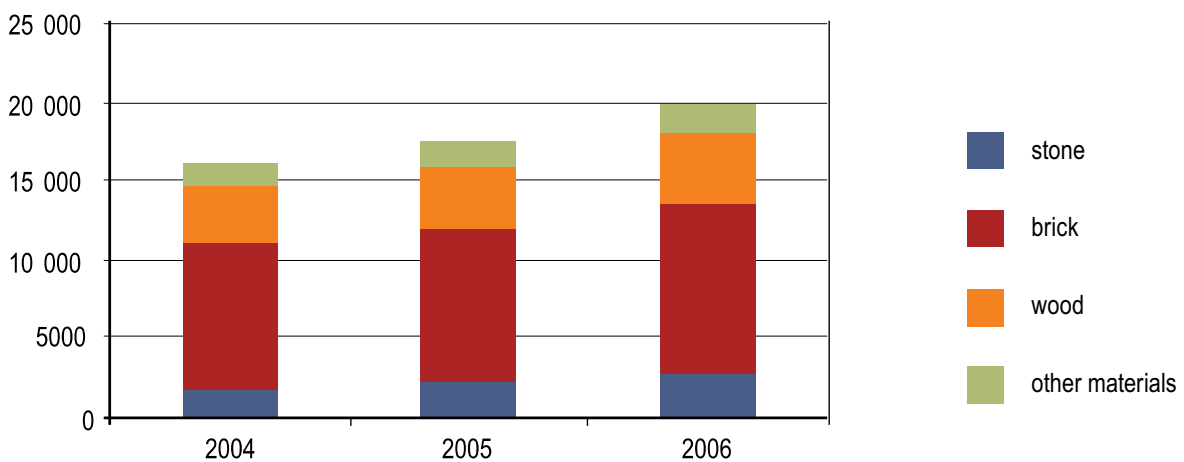


Fig. 1 The structure of private housing construction in Russia, thousands square meters from total space

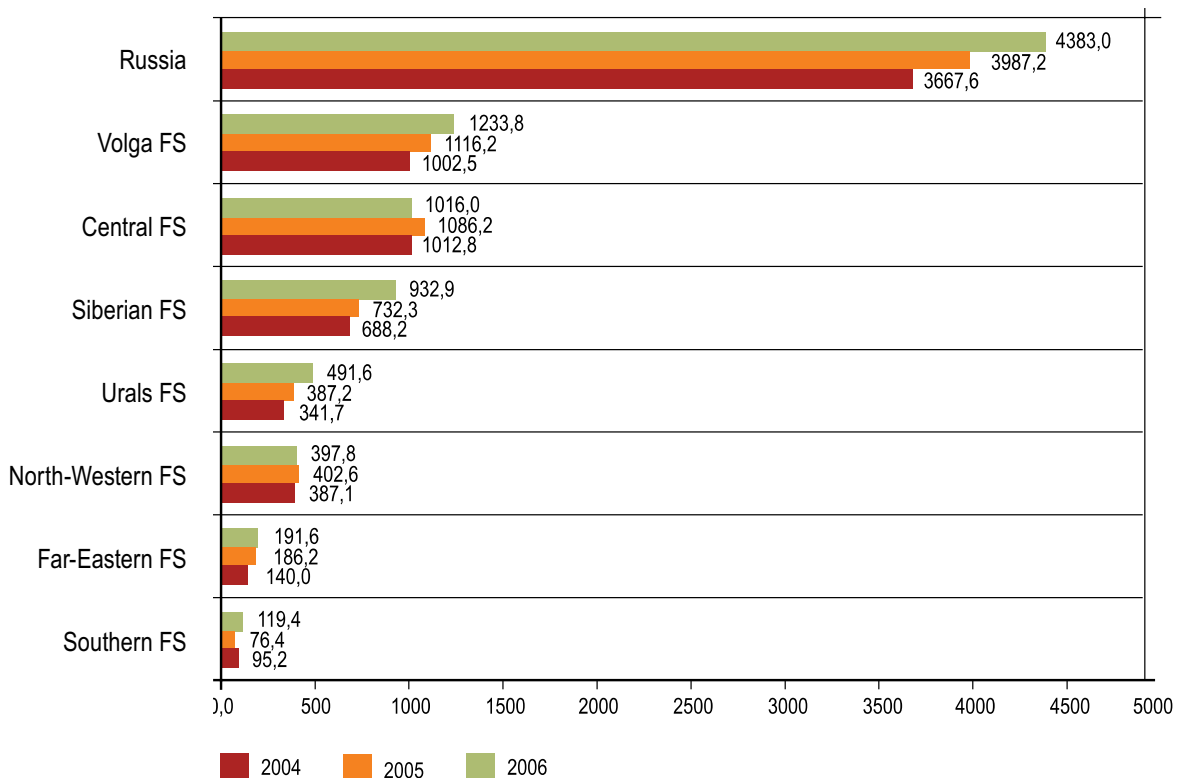


Fig. 2 Volumes of wooden private housing construction, thousands of square meters from the total floor space

During 2006 private housing construction grew in all federal circuits except Central and North-Western circuits. This is in the first place accounted for by shortage of land around large cities and high load on engineering services (Fig. 2). The explanation that urban population in towns located around large cities is not yet ready to consider wooden housing construction as their main housing is not true, townships account for over 40% of private residential housing. Living outside the city and working in the city is becoming increasingly fashionable.

To enhance the positions of timber in the market of private housing a comprehensive approach ensuring the coverage of all market players is required:

Statistics are provided by Rostat

- Organization of fairs of wooden houses and structures;
- Integration of wood processing and wooden construction industries;
- Practices sharing on the international level;
- Development of engineering solutions to ensure fire safety of dense urban wooden developments;
- Prevention of sale of substandard products in the market;
- Construction of new

Development of wooden housing construction contributes to comprehensive utilization of the country's forest resources and solution of urgent social problems.

Association of wood housing Russia

List of companies – members of Association of wood housing Russia of february, 2008

RegionStroy LTD., ZAO Tekhnopark LTA, LesInformConsult LTD., Phaeton LTD., ZAO NLK – Domostroyenie, Scandic Construction LTD., LVL-Yugra LTD., PetroStroySnab LTD., ZAO Concern Dietrich Design, ZAO Ilim Pulp Enterprise, Woodway Group LTD., TK Dom – Gatchina LTD., Trade Company Timber Product LTD., Sibregion LTD., Sibirskaya Serebryanaya Sosna - Management LTD., Rosstroyinnovatsia LTD., Alexander Story LTD., House Concept Sodrouzhestvo LTD., Tomskaya Domostroitelnaya Kompania public corporation, Permskaya stroitel'naya korporatsia LTD., Cadwork informatik Software GmbH, ZAO Peterwood, House construction plant Slavyansky LTD., Construction Company Rus LTD., Transles LTD. Grial LTD., ZAO NPO Villana, Bautex LTD. Sibirles LTD., RNR LTD., Maximodul LTD., Solntse LTD., NP Omskagrostroy, German ConEx, LTD. NPO Visp, Advice LanD LTD., Medvezhie Ozera LTD., Weinig-Saint Petersburg, Institut Doma LTD., Weinmann Holzbausystemtechnik, Aqua-Lux LTD., STARK LTD., Ekodom Group of Companies, Remo NT LTD., PSSMK LTD., State House LTD., Sibir LTD., Setново LTD., Nikolaev Posad Company LTD., ZAO Velux Russia, Representative office Coimpex S.r.l., Steel Wood LTD., Sibirski Les LTD., Resonance LTD., Alexin-Invest LTD., Euro Tiivi public corporation, Arkhi-Tekhno LTD., Stod LTD., NPK Fibrolit LTD., Woodway Groul LTD., Universal Technologies LTD., ROSLESDOM LTD., Dekon LTD., Paritet RU LTD., Kochevsky wood processing mill LTD., ZAO Tikkurila Coatings, Knauf Insule LTD. (Moscow), Magnum House LTD. (Chelyabinsk), Legodom LTD., Karsiko Dom LTD., PKP Lait LTD., Expertekologia LTD., Timber Processing Automatistion College, Building Industry and Municipal Services College, Corporation of Wood Housing LTD., VTPK Yuzhnouralskaya LTD., Yellow Design Oy/Nordic House, SML Maskinkonstruksjon AS, Finndomo Oy, URSA Evrasia LTD, Dats Dadge, PRESS-B LTD, Forwood Technology LTD., Stoun LTD., B2B LTD., PG Sibirskiy Les LTD., Okimo-Dom North-West LTD., Onegin V. I. (Saint Petersburg Forest Machinery Academy), Repnikov E. A. (private entrepreneur, Yeisk), Shishigin S. N. (GP Restek), Kobzarenko V. B. (Directorate of the State Management of housing construction programs of Leningradskaya Region), Panibratov Y. P. (SPb GASU), Belyakov A. S. (Rosselkhozbank public corporation), Mikhailov M. N. (State Institute of Aviation Instruments Design), Mikhailov B. K. (SPb GASU), Sergeevichev V.V. (Saint Petersburg Forest Machinery Academy), Kronostar LTD., Vasiliev Alexander Leonidovich, Chairman of the Committee for the Development of the Timber Processing Complex (Chamber of Commerce and Industry of Arkhangelsk Oblast).

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своу дом
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The exhibition program:

22-24 MAY 2008

Exhibition Center Stachek 47



Display of the stands of the exhibition participants in the pavilion, innovations, know-how, technologies;

Outdoor display of finished houses;

Business program

Practical workshops, consultations and master classes;

Consultations for those willing to purchase a house;

Meeting with owners of finished houses and

DOM SHOW demonstration of furnished houses and II contest of children's drawings on the subject «The way I see my house».

Organizer:

Association of wood housing Russia

www.svoidoma.ru

